

**NCAHU Board Meeting Minutes
May 12, 2005**

A meeting of the Board of Directors of the North Coast Association of Health Underwriters was held on May 12, 2005, at Foxtail Golf Course, Rohnert Park, California.

Board members present:

Jim Johnson, John Nacol, Jackie Spahr, Jim Spahr, Elaine Squires

Board members Absent:

Deborah Bezona, Tom Henry, Victor McKnight, Norman Sheehan, Elisa Weiss

Guests Present:

Stuart Michell

Staff Present:

None

A meeting of a quorum of the North Coast Association of Health Underwriters (NCAHU) Board was called to order at 10:50 a.m. with John Nacol, President, presiding.

Minutes:

Elaine Squires handed out copies of the April 14, 2005 minutes. After review, the minutes were approved as written.

President's Report:

John Nacol discussed the use of credit cards for the HI2005 event. After discussion, the Board approved the usage of credit cards for this event. The use of credit cards will be evaluated for other events as well.

The Day at the Capital was discussed. There should be 10 or 11 members from NCAHU attending this year. We are still waiting on Victor for times of appointments with the legislators. John will call Victor to get an update.

Stuart suggested that all of the DATC attendees attend the 1.5 hour meeting regarding membership. He will be speaking about getting and retaining membership by including the membership in jobs within the association.

COMMITTEE REPORTS

Treasurer's Report:

Tom emailed the reports to the Board. The Profit and Loss statement reflected a deficit of \$5,582.22. The Balance Sheet reflected a positive \$14,820.57.

Hospitality:

Jackie has asked PESC Administrators to send the Long Term Care Insurance seminar flyer to the Golden Gate and Sacramento chapters to try to get attendees from those areas.

PAC:

Jim Spahr reported that he found two Diamond contributors that have not been credited to NCAHU. He also stated that Panthia needs to change her chapter membership to NCAHU so that her PAC contributions are credited to us.

HI2005:

John reported that the committee is ready to send the vendor/sponsor and attendee flyers out.

Legislation:

There was no report at this time. However, the DATC attendees will be assigned to legislators for visits.

Media:

Jim Johnson reported that there is a new reporter for health care at the North Bay Business Journal – Lindsay Nelson. He is working toward writing a regular column at the Business Journal. Jim also reported that Blaze Rose (Press Democrat health care writer) has lost interest in NCAHU.

The headers for the NCAHU newsletter have been reprinted. The new committee for Media still has not met. They will do so within the next two weeks. The HI2005 flyer will be in the next newsletter as well as the flyer for the Long Term Care Insurance seminar.

Education:

John reiterated that Theresa Rousset is going to chair the Education Committee. John spoke with Ron Alexander at PESC Administrator, and he is going to help coordinate the CE credits for meetings.

With there being no further business to discuss, the meeting was adjourned at 11:30 a.m.

Elaine Squires, Secretary

SIGNED:

John Nacol, President

Date