

NCAHU Board Meeting Minutes
June 9, 2005

A meeting of the Board of Directors of the North Coast Association of Health Underwriters was held on June 9, 2005, at Foxtail Golf Course, Rohnert Park, California.

Board members present:

Jim Johnson, Cheryl Lombardi, Victor McKnight, John Nacol, Theresa Rousset, Norman Sheehan, Jackie Spahr, Jim Spahr, Elaine Squires and Elisa Weiss

Board members Absent:

Deborah Bezona, Tom Henry

Guests Present:

None

Staff Present:

None

A meeting of a quorum of the North Coast Association of Health Underwriters (NCAHU) Board was called to order at 10:20 a.m. with John Nacol, President, presiding.

Minutes:

Elaine Squires handed out copies of the minutes for May 12, 2005. After review, the Board approved the minutes as written.

There was discussion regarding the credit card machine to be used for the HI2005 event. Unfortunately, this process has been stalled due to more paperwork needed.

John Nacol stated that the CE credit for the July speaker still has not been approved. It was suggested that perhaps Rick Coburn (DOI Representative) could help in this matter.

President's Report:

John Nacol reported that the July meeting will have the installation of the new Board for the coming year. He will also acknowledge members that have done so much for our chapter.

It was suggested that the newsletter be printed every other month instead of every month to help with the hardship of writing the articles. The subject of the advertisers was brought into the mix. It was suggested to use other chapter's newsletter articles if necessary.

John also reported that Region 8's annual meeting will be held in Burbank, CA on August 19 and 20. John will send an email to the Board with all of the particulars. He suggested that all Board members try to attend.

The volunteer list that was collected by Theresa Rousset at the last membership meeting was reviewed. It was suggested that the committee chairs contact these people to get them going on a project. It was also stated that the non-members' information needs to be collected for the

Membership Committee.

COMMITTEE REPORTS

Treasurer's Report:

Tom Henry emailed the financial reports to the Board. The Balance Sheet reflects \$13,280.79 in the bank. The Profit and Loss Statement reflects a \$7,122.00 deficit.

John Nacol stated that he still needs to ask Tom if he is willing to continue as Treasurer for this coming term.

Membership:

Elisa handed out copies of the new members' applications to the Board. There are approximately six to seven new members. Some of these members are associate members. It was agreed that possible new members' information will be emailed to the Board. The Board will then have one week to review and give comments. After that week, Elisa will send the applications in. The Board agreed to this process.

Elisa will recognize the new members at the membership meetings. She will be receiving from the Hospitality Committee a list of attendees for each meeting so that she can recognize the new members who are present. She will also mention the membership drive contest through NAHU at today's meeting.

There is a scheduled Membership Committee meeting on June 13, 2005.

Hospitality:

Jackie Spahr has no report today. John Nacol stated that July's meeting has been switched from a lunch to a breakfast. Jackie stated that the membership meeting survey showed that lunch meetings were more popular. However, attendance is about the same for breakfast as for lunch.

Foundation:

Norman Sheehan stated that he felt that NCAHU's Foundation is more of a community relations program than a true Foundation. Norman suggested that a list be put together with all members' volunteer programs and organization participation noted. He also suggested that NCAHU members be educated on the available grants from the health plan carriers so that when they are out in the community to be able to funnel monies to appropriate parties. These monies could also be run through the NCAHU Foundation so that we can get credit also. Theresa Rousset suggested a poll be given to all members asking for this information. Elisa stated that she could include this information gathering during her new member phone call.

PAC:

Jim Spahr reported that The Holman Group offered a condo in Las Vegas for a weekend to be raffled at the HI2005 event. The money would go to PAC. Board agreed that this was a great idea. Jim would see if he could get another weekend for a prize for the membership drive.

Jim mentioned that he felt all PAC Executive Board members should be contributors to PAC, but not necessarily a Diamond contributor. Jim then reported on the new PAC Executive Board

members.

HI2005 Event:

Theresa Rousset handed out copies of the Vendor/Sponsor and Attendee flyers. It was stated that vendors/sponsors will be honored on a first come with money, first serve basis. The Board agreed. It was agreed that until the credit card machine is approved for NCAHU, that all credit cards should go through PESC.

Concern was raised because the speakers for this event have not been finalized. Elisa gave John copies of the speaker lists for the event for 2001, 2002 and 2003. Hopefully, we could use a couple of these speakers again. John reported that he has spoken to several speakers, however, he has not finalized anything with them. A few more speaker suggestions were given.

Theresa will give an announcement about the event at the membership meeting.

Legislation:

Victor stated that he still needs the Adopt-a-Leg forms back with members' home addresses or home zips with the last four digits. He stated that Cheryl Lombardi will be picking up for him next term.

Media:

Jim Johnson presented the new four-color NAHU "Role of the Agent brochure to the Board". He suggested that stickers be produced stating was NCAHU is. This brochure can be used for mailings by our members. He will bring this up at the membership meeting.

Jim also suggested that NCAHU partner with the North Bay Business Journal to put together a symposium titled "Insuring the Uninsured". This event will take the place of the Health Care Forum. The Board gave the go ahead.

With there being no further business to discuss, the meeting was adjourned at 11:40 a.m.

Elaine Squires, Secretary

SIGNED:

John Nacol, President

Date