

**NCAHU Board Meeting Minutes**  
**July 13, 2006**

A meeting of the Board of Directors of the North Coast Association of Health Underwriters was held on July 13, 2006 at Foxtail Golf Course in Rohnert Park, California.

**Board Members Present:**

Deborah Bezona, Jim Johnson, Mary Landen, Dana Larson, Bud Martin, John Nacol, Jackie Spahr, Jim Spahr, Elaine Squires

**Board Members Absent:**

Judy O'Brien

**Guests Present:**

Charlotte Lazio

**Staff Present:**

None

A meeting of a quorum of the North Coast Association of Health Underwriters (NCAHU) Board was called to order at 1:45 p.m. with Mary Landen, president, presiding.

**REVIEW OF MINUTES**

The minutes of January 12, 2006 were unanimously approved as written.

**TREASURERS REPORT**

Tom Henry emailed the reports out to the Board previously. Mary Landen reported that NCAHU has about \$13,000 in our account to present. Financially, NCAHU seems to be in good shape. The Board unanimously approved the financial statements and report.

**PRESIDENT'S REPORT**

Mary Landen reported on the CAHU Board meeting. She stated that Dana Larson attended with her. Mary stated that all committee chairs should make note of their monthly committee conference calls. The Foundation committee does not have calls set at this time.

Mary reported that CAHU is in the process of purchasing a list of all licensed life agents in California to solicit new membership. CAHU wants to have 5,000 members within five years and is pushing for new members.

Mary also reported that the CAHU sales conference is in October at the LAX Hilton and recommended that as many NCAHU members attend as possible.

**COMMITTEE REPORTS**

All committee chairs sent their reports to the Board previously. There were no questions or comments. Jim Spahr stated that he is going to try to give a chapter PAC contribution to CAHU

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and would like the Board to approve this contribution. The Board tabled this item until next meeting.

### Hospitality

Jackie Spahr reported that Pat O'Brien would be acquiring the meeting sponsors from this point forward. Jackie stated that she has sponsors through the end of 2006 except for the month of August. Suggestions for August sponsors were PacifiCare, Sutter and Kaiser. Charlotte Lazio will contact PacifiCare.

Jackie reported that for today's membership meeting there were 45 reservations, 3 no shows, and about 8 without reservations.

### Foundation

Elaine Squires asked the Board if they could remember how the 50/50 raffle was done in the past. It was decided that the raffle should be \$5 per ticket with the winner receiving 50% of the money and the other 50% be given to the charity of choice of the winner. Elaine said she would start the raffle next membership meeting in August. Elaine will write another article for the newsletter stating this.

The Board also approved the 2006/2007 charity of choice for NCAHU to be the Santa Rosa Junior College's Nurses program. It is believed that this program has a foundation/charity with which our Foundation monies can go.

### **OTHER BUSINESS**

**Policies and Procedures:** The revised Policies and Procedures for NCAHU were emailed to the Board previously. With no discussion, the Policies and Procedures were unanimously approved. This document will be placed on to the NCAHU website by PESC.

**John Nacol NAHU Convention Expense Reimbursement:** John stated that he in good faith went to San Francisco to vote in the House of Delegates. However, he missed the cutoff time to receive the ballot. He also stated that he did not know that he needed to register for the conference in order to vote. He also stated that he had made arrangements for a hotel room for that night. John was asking the Board to approve reimbursement of his expenses. After much discussion the request for reimbursement of all expenses was denied ( 2 yes, 4 no, 3 abstentions). The Board then moved, seconded and approved to pay half of John's expenses (7 yes, 2 abstentions) due to the misunderstanding of the requirements for this event and voting.

**November Membership Meeting:** Mary asked that since the Education Symposium is so late in October, does the Board want to have the November membership meeting. The Board stated that since there is already a speaker and a sponsor, that yes there would be a November membership meeting.

**Webinar Committee:** Mary Landen sent an email to the Board regarding an update of the Webinar Committee. No discussion.

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**NEW BUSINESS**

Region 8 Meeting: Mary stated that Dana Larson is interested in also attending the Region 8 meeting. She stated that since a room will be shared, the expense would be about \$300 for airfare, meals and registration. The Board unanimously approved this request.

CAHU Sales Conference: Mary asked that the Board discuss whether a new NCAHU member would be able to have a portion of their costs be paid by NCAHU to go to this event. Due to time constraints, this topic was tabled until next Board meeting.

**ADJOURNMENT**

The meeting was adjourned at 2:45 p.m.

Elaine Squires, Secretary

SIGNED:

\_\_\_\_\_  
Mary Landen, President

\_\_\_\_\_  
Date