

NCAHU Board Meeting Minutes
August 3, 2006

A conference call of the Board of Directors of the North Coast Association of Health Underwriters was held on August 3, 2006.

Board Members Present:

Mary Landen, Dana Larson, Bud Martin, John Nacol, Judy O'Brien, Jackie Spahr, Jim Spahr, Elaine Squires

Board Members Absent:

Deborah Bezona, Jim Johnson

Guests Present:

None

Staff Present:

None

A meeting of a quorum of the North Coast Association of Health Underwriters (NCAHU) Board was called to order at 10:12 a.m. with Mary Landen, President, presiding.

REVIEW OF MINUTES

The minutes of July 13, 2006 were unanimously approved as written.

TREASURERS REPORT

Tom Henry emailed the reports out to the Board previously. Tom noted that he is reporting on an accrual basis for the first time. Jackie suggested that the sponsor fee for \$650 be placed on the Profit and Loss statement. Tom asked that more information be placed on checks sent to him stating what exactly the money is for so he can post appropriately. Judy O'Brien stated that she will start noting what money is for guests vs. CE units. The Board approved the financial report.

Mary Landen asked the Board to approve the annual budget. It was suggested that the extra attendee cost for the CAHU Sales meeting be placed under line item 5980.2. The NCAHU members that will be attending the Sales meeting are: Mary Landen, Dana Larson, Jim and Jackie Spahr, and perhaps Tom Henry and John Nacol. It was also asked that a line item be added that states CAHU PAC contribution of \$5,600 (this amount was approved later in the meeting). With these two changes, the Board unanimously approved the budget.

COMMITTEE REPORTS

All committee chairs sent their reports to the Board previously.

Legislation

Bud said he is trying to get more committee members. He said he would love more training on his duties as chair. It was suggested that he contact Kym Hopwood, CAHU Leg Chair. Bud reported that Barbara Wilson will be heading up the adopt-a-leg program and that she will be setting up a date for Huffman, Democratic candidate for Woolsey's seat, for a breakfast or some sort of event.

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Membership

Mary reported that we have four new members. She will announce them at the membership meeting.

Education Symposium

Mary reported that the preparations for this event are going very well. The speakers are in place, the vendors are signing up. Reminded the Board that Charlotte Lazio is the chair for this event.

PAC

Jim Spahr asked the Board members to try to get NCAHU members that aren't currently contributing to contribute to the PAC. The other avenue is to persuade members who are currently contributing to up their contributions. Jim had developed a program in order to do this. He handed out the CAHU PAC contribution list as well as the membership list to the Board. He will contact each Board member to see which members they want to work with on this program.

Jim also asked the Board to approve a one-time NCAHU contribution to the CAHU PAC of \$5,600. The Board unanimously approved this request. Jim will give the check to CAHU at the CAHU Sales Conference.

Mary asked that all committee chairs try to keep with their goals stated at the annual strategic planning meeting.

OTHER BUSINESS

Mary Landen suggested to send the Santa Rosa Chamber of Commerce Health Care Summit flyer to all NCAHU members via the newsletter. The Board agreed. The Board also approved to buy a table for this event. Seats will be sold at \$30 each to NCAHU members on a first come first served basis (8 seats).

NEW BUSINESS

None

ADJOURNMENT

The meeting was adjourned at 11:00 a.m. The next Board meeting will be at 10:30 before the membership meeting.

Elaine Squires, Secretary

SIGNED:

Mary Landen, President

Date